



*Is Your Hyper-growth
Disrupting your Hyperscale?*



With Speed, Scale, and Proven Success, CyrusOne Enables Your Hyperscale Market Advantage for Accelerated Financial Impact

Hyperscale leaders currently face opportunities with no historical comparisons. But the challenges to scale to reap those vast rewards are just as daunting.

CyrusOne's ability to execute on fast-growing webscale data centers provides you with faster recognition of production revenue. Serving nine of the top 10 cloud providers, CyrusOne has learned how to give our hyperscale customers every advantage in a highly competitive environment.

Your Speed- to-Market Advantage

Revenue Faster

With velocity unmatched in the data center industry, CyrusOne regularly delivers major data centers from the ground up within six months with use of:

- Repeatable modular designs in multiple 9MW blocks
- A robust and mature construction supply chain
- Removal of unneeded complexities in electrical and mechanical components, driving down utility costs and reducing risk
- Large land tracts for multiple buildings on a single campus, avoiding preventable delays in zoning, utilities, and access capabilities while improving speed to market for access to capacity

Innovation Advantage

Effective strategies to drive performance, lower costs, and improve your operational efficiencies.

- CyrusOne pioneered dense computing and liquid cooling data centers and has customers operating at densities over over 1000kw per square foot.
- Multiple design options provide flexibility for changing resiliency requirements.
- Waterless mechanical design reduces construction timelines, enhances sustainability, and addresses municipality concerns.
- CyrusOne is leading transformation in connectivity with heavy investment in current and future onramp mechanisms to the cloud.
- Let's collaborate. We'll entertain, design and test concepts that others won't.

Financial Advantage

CyrusOne was created to deploy capital for you. You will benefit from a strong financial partner offering you:

- The ability to execute large simultaneous builds within single or multiple markets
- The financial leverage of a publicly-traded REIT, CyrusOne raised over \$2.5 billion in capital in 2017
- Reserved and sequenced build models
- Sale/leaseback options
- Turnkey leased infrastructure (IT kit components) for rapid deployment, as well as a land acquisition strategy that reserves additional properties in high demand markets where land may be at risk
- Experience in providing service to the world's most successful companies, over 195 Fortune 500 customers are CyrusOne customers

Your Process Advantage, Our Repeatable, Proven Experience

The rapidly evolving hyperscale environment is where we perform at our best.

- Nine of the 10 largest cloud providers trust CyrusOne. Repeatable systems and processes have been developed in service to the Fortune 1000.
- CyrusOne understands your need to realize production revenue in tandem with risk reduction. We prepare customers for their needs now AND in the future with scalability and flexibility.
- Total Cost of Ownership (TCO) is always a primary focus. Data center builds are not just about the construction. Every method to reduce TCO and improve margins will be presented as an option.

Savings Advantage

Benefit from our experience and options get a greater return on your data center investment. Advantages Add Up to Savings.

- Savings of 30% or more compared to self-performance and other providers is not uncommon.

The change that hyperscale companies are driving right now is revolutionary. You need a trusted partner to deliver the data center infrastructure to execute on the growth that you are creating. CyrusOne has rapidly developed the expertise and resources to enable your success.

Call 855-564-3198 or email info@cyrusone.com today to discuss how we can together hyperscale your strategic advantage.

